



**Easy Tone Network Limited**  
Southeast Asia Focus  
Telecommunication Services Provider



## Getting To Know Easy Tone...

We are a recently established telecom solutions provider. We position ourselves as a Southeast Asia telecom solutions provider focused on “The Road and Belt Initiative”. Supported by our parent company and other telecom giants at the region, we wish to bring innovation and new perspectives to the industry. We expect strong alliance and affiliation will be formed through partnerships and engagement of upcoming projects.



## Our Vision

To provide every clients with our secure, low-latency networks and stay connected with the rest of the world.



## Our Expertise

We have extensive experience on constructing and operating dark fiber networks, as well as delivering Metro Ethernet and broadband Internet access services. Metropolitan Area Network (MAN) is one of those recognized projects which allow a cost-effective connectivity solutions to our clients. The infrastructure has been connected to local loop along major MTR stations, providing services with superior security and high stability.

Apart from resilience of our current projects, we are eager and excited to move forward...



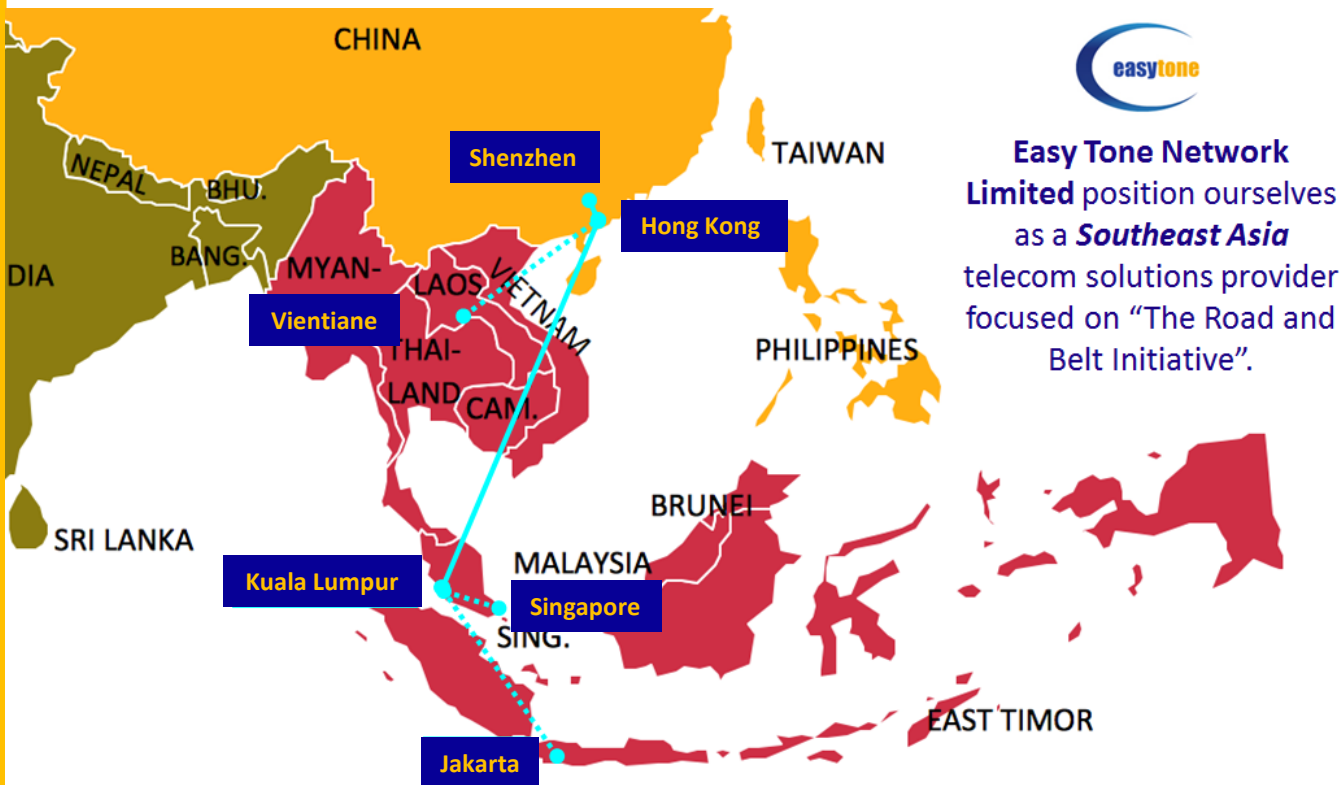
## What We Are Working On?

We think big. That is why we aim at global network coverage. Our first step is to expand our business in countries in South East Asia such as Malaysia, Indonesia, Singapore and Laos.

We have looked into the opportunity of international leased circuit business (submarine cables or MPLS subscriptions) with some telecom giants in mainland China.

Our current target is to set up Multiple Points of Presence (MPOP) and data centers at Malaysia and Indonesia. We hope to work with existing data centers in Singapore and develop the local POP. In addition, we will expand our network coverage to Laos through project involvement and support.

We will also develop 7x24 technical support team and will provide Colocation services at various locations. Network resilience and servers hosting support, as well as disaster recovery and offshore data replication are some other things we would like to develop in the coming period.



## **What Makes Us Stand Out From the Crowd?**

Our core foundation asset is the 100% fiber optics enable Metropolitan Area Network (MAN). The infrastructure is designed, constructed, operate and maintained by Easy Tone and our partner which is a Hong Kong listed public utility.

The last mile network has civil route by-passed more than 1,000 target buildings and successfully fiber connected 346 commercial/industrial buildings over Hong Kong Island, Kowloon and New Territories.



Secondly, in order to build a strong alliance and affiliation with our partners, we propose a “zero-conflict strategy” against local telecom operators or carriers at the involved region. We have a belief that mutually beneficial strategy is the best way to grow strong in telecom business. We would like to offer our hand to local telecom operators or carriers at involved region and support them to expand their online business to other parts in Asia.





## **Easy Tone Network Limited**

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